

Entrepreneur

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SUCCESS STORY

CYBF Entrepreneur: Colin Davison

CYBF Mentor: Robin Sherwood

CYBF Community Partner: Small Business Resource Centers

Inception: April 2006

Jobs created: 80

Location: Calgary, AB., Denver, CO.

Website: www.stealthacoustical.com



Stealth Acoustical & Emission Control Inc.

CYBF 2008 National & Alberta Best Business Award Winner

Business Profile: "Be quiet!" That's a phrase that you may associate with librarians or better still, your parents. However, you should also associate it with Stealth Acoustical & Emission Control Inc. Stealth supplies noise and emission reduction technology to comply with government regulations. Stealth gives its clients a one stop solution to all of their acoustical and emission abatement needs. They have facilities in Calgary, Winnipeg, and Denver, Colorado. Stealth's engineering and management team are experienced: with over 25 years of national and international sales and engineering expertise.

His Story: Colin Davison is directly helping to make the world a better place. The products that his company makes help alleviate pollution derived from acoustical and emissions sources.

It all started for Colin in April 2006, when he saw that the acoustical and emission control industry market was primarily filled with either consultants or manufacturers, and the two areas had not produced an adequate solution to the needs of those involved in the industry. Colin had worked in the acoustics and emission control industry for a number of years and thus developed extensive knowledge in this area and the needs of not only the landowners, but the industry as well. Consequently, he launched Stealth Acoustical & Emission Control Inc. It's a complete consulting, design and manufacturing base for clients- and a complete success.

Additionally, Stealth created dozens of jobs within Calgary and Denver and is growing extremely fast. Colin loves entrepreneurship. "I love being an entrepreneur," he says. "Because I love the challenge, I love the effort it takes day in and day out to challenge yourself to the core of your spirit, and have the ability to have courage to take action in the face of the most uncertain and stressful of situations." Governments increasingly regulate the acoustical and emission control industry. Colin sees this as an opportunity, and not a hindrance: Stealth helps individuals, governments, and organizations adapt to the new laws. Stealth has three offices: Calgary, Alberta, Winnipeg, Manitoba and Denver, Colorado, USA. In March 2009, Colin also represented Alberta's entrepreneurs at a national roundtable with Canadian Prime Minister, Stephen Harper.

ACCOMPLISHMENTS:

2009

- Represented Alberta at a national roundtable with the Prime Minister

2008

- Achieved \$12 million in sales
- Signed a \$4.5 million contract with Suncor and Siemens
- Opened offices in Calgary, Winnipeg and Denver.

2007

- Hit \$5 million in sales, projecting \$10 million in sales in 2008

2006

- Launched company out of his basement

Stealth Acoustical & Emission Control Inc. – continued

The Canadian Youth Business Foundation (CYBF) is a national charity that helps to drive Canada's economic prosperity by providing youth, age 18-34, who have a great business idea but are unable to access funds through traditional sources, with start-up financing, world-class mentoring and business resources to create and sustain their own successful business.



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Your Success Is Our Business

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Short Quote:

"My mentor, Robin Sherwood, has really helped me deal with the ups and downs of staff needs, and how to cope with these types of issues and turn them in to positive situations. Creating a positive work environment for our staff and encouraging professionalism within our walls first, has directly contributed to the high level of professionalism people have come to count on us for in the market"

- Colin Davison, *Stealth Acoustical & Emission Control Inc.*

Long Quote:

"The most important thing about CYBF is that they were an organization looking to help, not criticize and summarize the calculations on business failures, but truly ask- "How can we help make your become a success?" This is the commitment it takes to succeed in business and they second that notion. CYBF has contributed to the success of Stealth Acoustical & Emission Control by being someone to open a door at the beginning of a long journey, rather than join the others that work to close them. They provide hope, leadership, and money towards accomplishing great things-and those things are small businesses."

- Colin Davison, *Stealth Acoustical & Emission Control Inc.*

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The Canadian Youth Business Foundation (CYBF) is a national charity dedicated to growing our nation's economy one young entrepreneur at a time. We look at character not collateral, when providing youth, age 18-34, with pre-launch coaching, business resources, start-up financing and mentoring, to help them launch and sustain a successful entrepreneurial business. www.cybf.ca.

For any other information required, please contact
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